



Nexans Switzerland

Cable specialist since 1879

Nexans group

2022 KEY FINANCIAL INDICATORS (2022)
NEXANS IS LISTED (EURONEXT PARIS COMPARTMENT A)

€6.7 Bn

Sales

EBITDA

€599 M

Headquarters

**Paris,
France**

28,000

employees

ROCE

20.5%

Free Cash Flow

€393 M

Commercial presence

global

Industrial sites

42 countries

Values



WE ARE PIONEERS



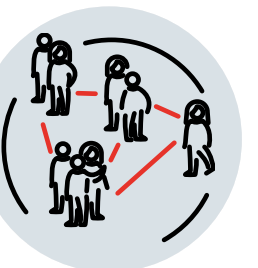
of energy transition

WE ARE DEDICATED



to delivering the highest standards of performance

WE ARE UNITED



to achieve ambitious goals

Strategies

OUR MISSION

WE ARE BECOMING AN ELECTRIFICATION PURE PLAYER

We combine market focus, scale effect and customer intimacy with our global reach.



OUR PURPOSE

ELECTRIFY THE FUTURE

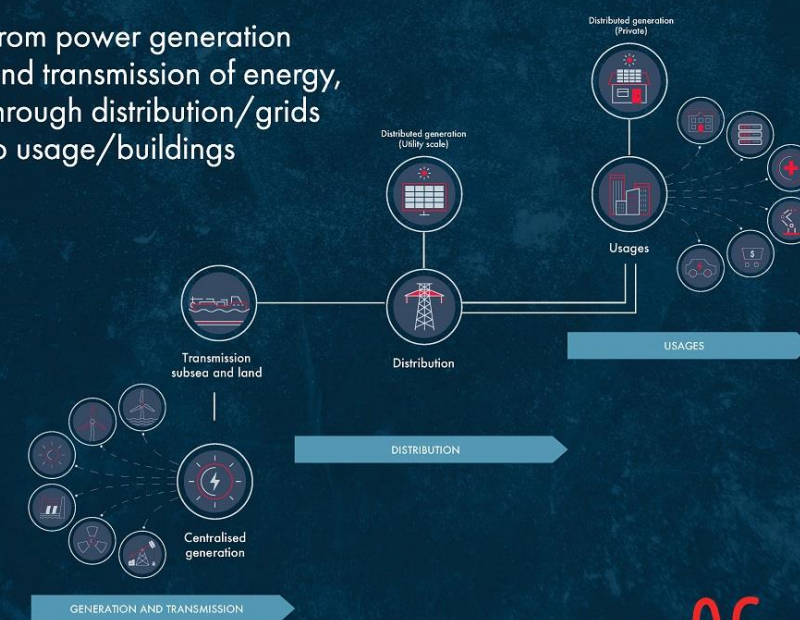
Our past, present and future converge to electrification.



OUR SOLUTIONS

WHAT IS ELECTRIFICATION?

From power generation and transmission of energy, through distribution/grids to usage/buildings



OUR DNA

ELECTRIFICATION IS IN OUR DNA

It is at the heart of our existence. It is the reason why we give the best of ourselves to build a better future for the world.



OUR STRATEGY

SIMPLIFY TO AMPLIFY

Simplifying our portfolio to serve our strategic customers and amplifying our solutions of electrification



Our Unique Operating Model

E3 Method integrated at all levels of Nexans

In 2022, Nexans finalized the deployment on its sites of E3, its unique performance measurement tool, which makes it possible to optimize the three dimensions – Economy, Environment and Engagement – in the operations and decision-making process of investment



Local actions, Cortailod

Action 1

Through the signing of a target agreement with the Swiss Confederation, Nexans is making a concrete commitment to reduce CO2 emissions with the help of the Energy Agency of the Swiss Private Sector (EnAW).

Action 2

Nexans has purchased 7% renewable energy by 2021. Our electricity supplier is committed to increasing the use of green electricity (see point 5).

Action 3

Nexans has been ISO 14001 certified since 2011 and has also obtained the Nexans Group EHP label which is even more demanding.

Action 4

All our waste is sorted, recycled or disposed of in such a way as to have no impact on the environment. All Nexans' service providers who recover and recycle our waste are accredited and certified ISO 14001.

Action 5

NSSA has 4,400 m2 of photovoltaic panels producing 725 MWh and plans to add a further 8,000 m2 producing approximately 1,600 MWh per year, giving a total of 2,325 MWh (corresponding to 23% of annual consumption).

Action 6

Nexans is working on Halogen Free Flame Retardant (HFFR) cables that do not develop toxic smoke in the event of a fire. Installation of a closed cooling water circuit. Savings: approximately 70,000 m3 of industrial water.

Action 7

Nexans is about to implement the Ultracker platform to manage its drum fleet. 100% of the reels will be equipped with a tag allowing Nexans and its customers to track the reel, manage returns and view the amount of cable still available.

Action 8

Since 2022, Nexans has been asking its carriers to report on their CO2 footprint and on the actions and projects underway to reduce it. Most of them are ISO 14001 certified and are partly working on the electrification of their fleet.

Action 9

A project to install charging stations is ongoing and a study on a partnership with Mobility (electric car rental) is at an advanced stage. The plan to develop the fleet of electric service cars is being studied.

Nexans Switzerland in figures



145

years of history, human
adventure and innovation



160

million Swiss francs of
turnover/year



300

employees at the historic
Cortailod/NE site



18'000

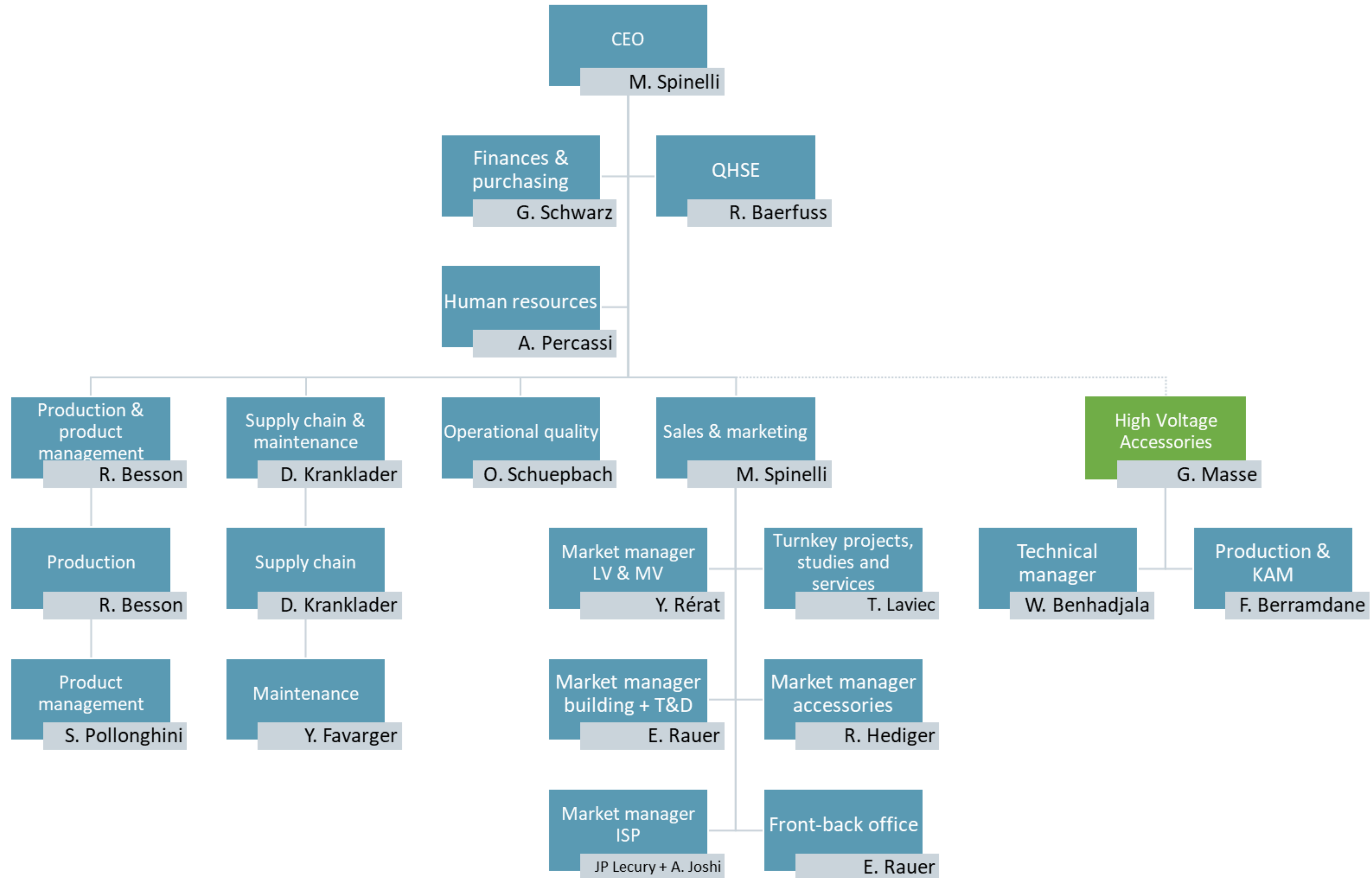
tons of cables produced/year

Key milestones



- 1879** Foundation of the Cortailloc cable factory
- 1881** François Borel discovered the plumbing press
- 1892** First 3 kV cables in Paris (Champs-Élysées)
- 1897** Cortailloc founded in Lyon la "Sté Française des Câbles Electriques, système Berthoud, Borel et Cie"
- 1978** Production of optical fibres
- 1995** Merger of Cortailloc and Cossonay
- 1997** Cortailloc-Cossonay is acquired by Alcatel
- 2000** Creation of Nexans
- 2016** Centralisation of production at the Cortailloc site

Organisation



Certifications

afaq
AFNOR CERTIFICATION

Certificat

Certificate

N° 2023/106554.2

AFNOR Certification certifies that the management system implemented by:
AFNOR Certification certifie que le système de management mis en place par:

NEXANS SUISSE SA

for the following activities:
pour les activités suivantes:

DEVELOPMENT, MANUFACTURE AND SALE OF POWER AND TELECOMMUNICATIONS CABLES AND ACCESSORIES, INCLUDING INSTALLATION AND ASSOCIATED TESTS.

DEVELOPPEMENT, FABRICATION ET VENTE DE CABLES ET ACCESSOIRES D'ENERGIE ET DE TELECOMMUNICATIONS, Y COMPRIS L'INSTALLATION ET LES ESSAIS ASSOCIES.

has been assessed and found to meet the requirements of:
a été évalué et jugé conforme aux exigences requises par:

ISO 14001:2015 - ISO 9001 : 2015 - ISO 45001:2018

and is developed on the following locations:
et est développé aux sites suivants:

Av. François-Borel 17, 2016 Cortallod / Suisse

The description of certified activities and locations per standard is mentioned on the following certificates:
La description des activités et sites certifiés par norme est renseignée sur les certificats suivants:

Certificat ISO 14001:2015 n° 106553
Certificat ISO 9001 : 2015 n° 106555
Certificat ISO 45001:2018 n° 106556

Certificates ISO 9001, ISO 45001 and ISO 14001 issued under accreditation n°4-0001
Certificats ISO 9001, ISO 45001 et ISO 14001 délivrés sous accréditation n° 4-0001

This certificate is valid from October 17th 2023 to December 14th 2023.
Ce certificat est valable à compter du 17 octobre 2023 jusqu'au 14 décembre 2023.

2023-10-17
2023-12-14

Julien NIZRI
Managing Director of AFNOR Certification
Directeur Général d'AFNOR Certification

afnor
CERTIFICATION

Label EHP n°2006/51
Environnement Hautement Protégé / Environment Highly Protected

Nexans
CORTAILLOD

Etabli le / Delivered on
2006, February 23rd
Confirmé le / confirmed on
2009, Octobre 1st
2014, Juin 18th
2018, July 3rd

Heike SENBSTSCHMID
Corporate Vice President
Industrial Operations

Christian BOUCHER
EHP auditor

Ce label implique l'engagement de se maintenir à ce haut niveau de protection de l'environnement, conformément au système de management défini dans le Manuel Environnement Nexans

The EHP Label involves a site commitment to maintain a strong protection of the environment, in conformity with the management system defined in the Nexans Environment Manual

Certificat de l'Agence de l'énergie pour l'économie
Protection volontaire du climat et efficacité énergétique

CO₂ & kWh réduits

AGENCE DE L'ENERGIE
POUR L'ECONOMIE

Nexans Suisse SA

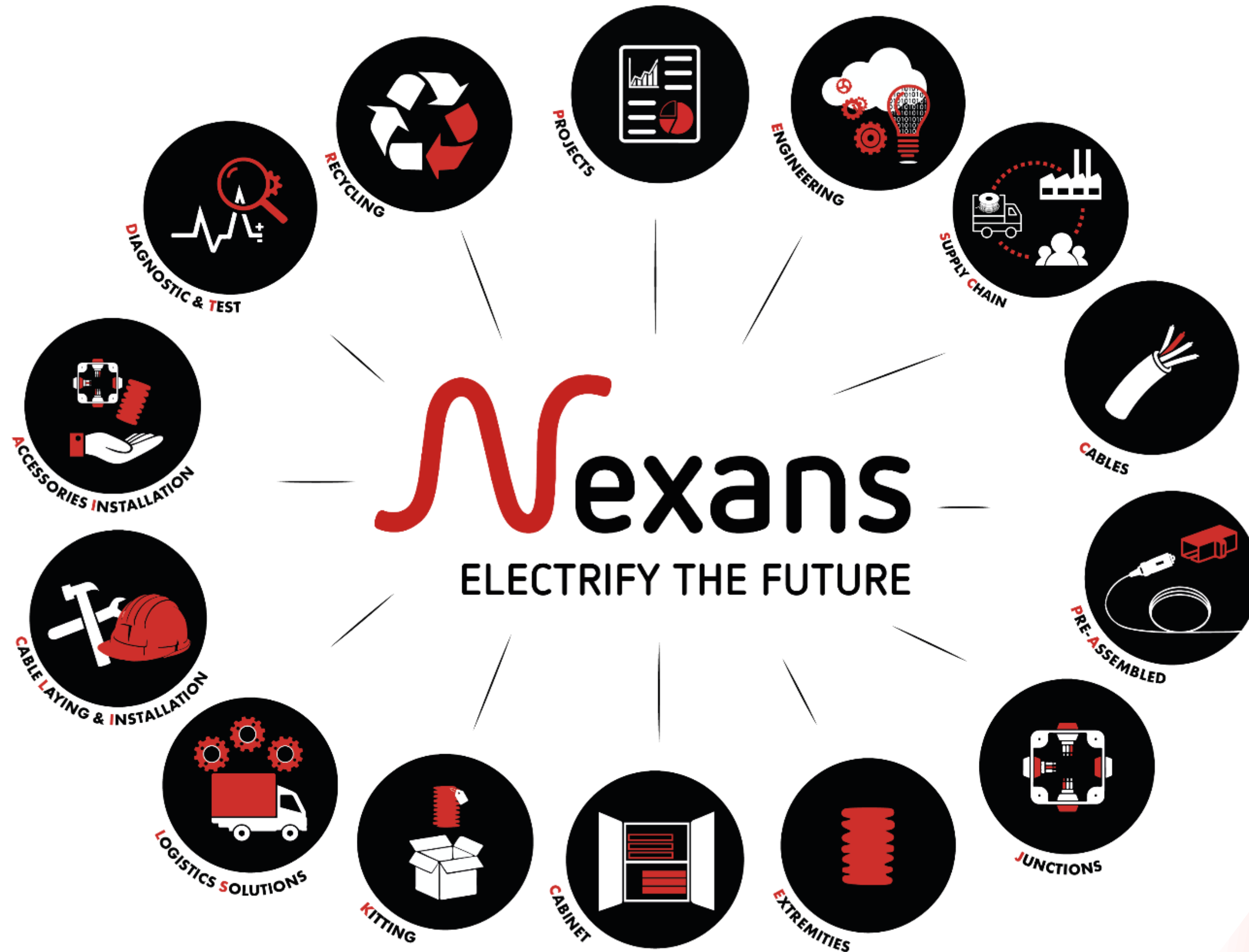
L'entreprise Nexans Suisse SA s'engage avec conviction pour la protection durable du climat. En participant volontairement au programme de l'Agence de l'énergie pour l'économie, Nexans Suisse SA agit pour réduire ses émissions de CO₂ et pour améliorer sa performance énergétique. Sa convention d'objectifs est reconnue par la Confédération, les cantons et des partenaires de l'économie.

1^{er} janvier 2022

AGENCE DE L'ENERGIE
POUR L'ECONOMIE
AEEC

Portfolio

products
services

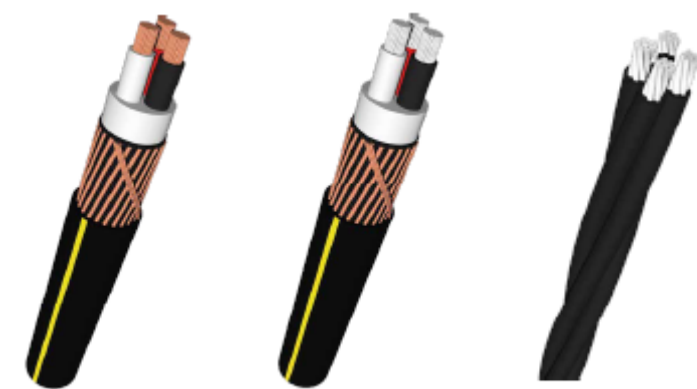


Energy cables

aerial, underwater, underground

LOW VOLTAGE

- GKN Copper
- GKN Alu
- Torsathene



MEDIUM VOLTAGE

- XKDT Copper and Alu
- XDALT Copper and Alu



HIGH VOLTAGE

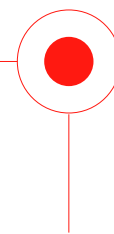
- XKDCuT / XKDAIT
- XDFcuCuT
- 3 core



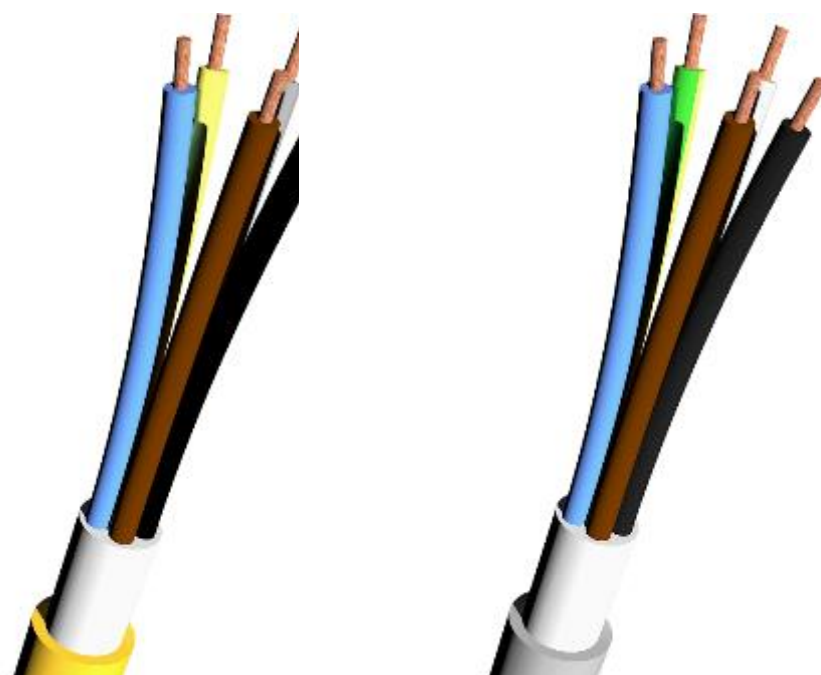
Installation cables

infrastructure
buildings

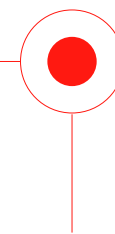
FE05-B2 / C / D



CPR certified cables



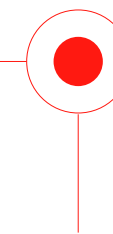
TITANEX



- Flexibility
- Resistance (90°, UV, water, grease, oil)
- Lead-free
- Reaction to fire : ECA
- Option : halogen-free



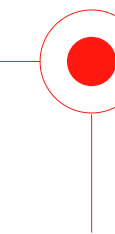
PASSEO



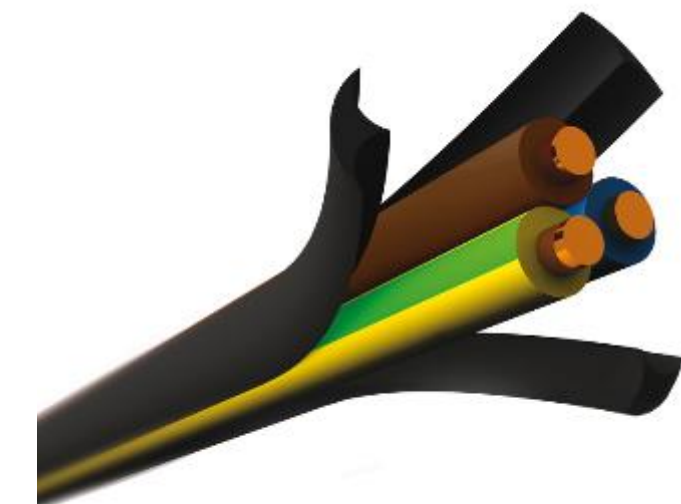
Easy to carry, pull, stack



EASYFIL



- Reduced space and time
- No restriction on power transmission capacity
- Very easy to install
- Reduction of the caloric load



Mobiway™

patented kit of plastic drums and its associated unwinding system

This revolutionary kit facilitates the transport and handling of your reels for a stress-free and limitless installation.

Moreover, the MOBIWAY™ system is reusable!

→ [Demo video](#)



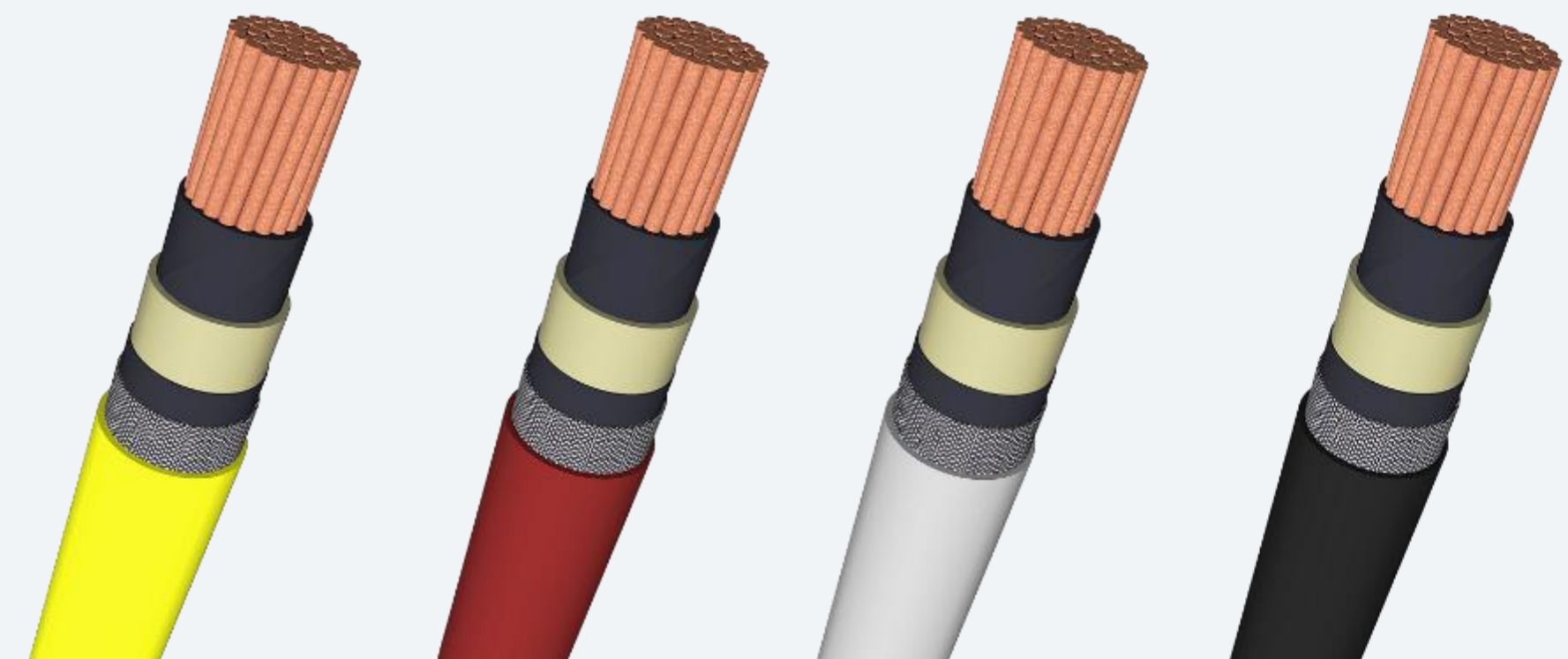
SIWO-KUL®

B-D-S

1.1 kV – 3.3 kV – 6.6 kV – 12 kV – 13.8 kV

- Motors
- Hydraulic generators
- Wind turbines
- Photovoltaic solar energy
- Energy storage systems
- Traction
- Ship propulsion
- MV transformers
- Silicium production

→ [Demo video](#)



Accessories

low and medium voltage
complete range, property of Nexans

- Connectors
- Terminations
- Joints
- Fixings and anchorage clamps



Accessories

high voltage

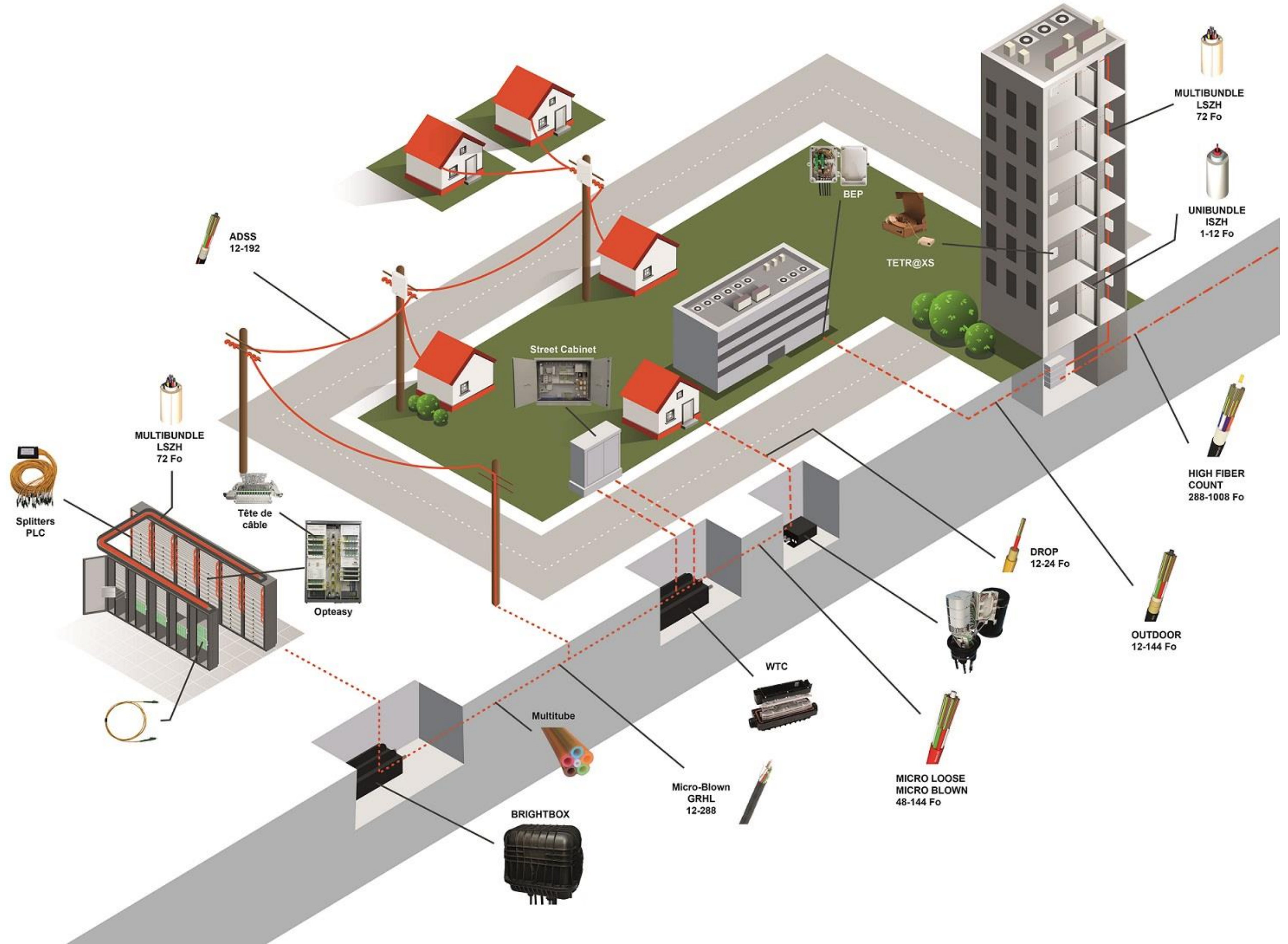
complete range, property of Nexans

- GIS and transformer terminations
- Outdoor terminations
- Joints
- Accessories for oil and gas cables



Telecom

accessories
components

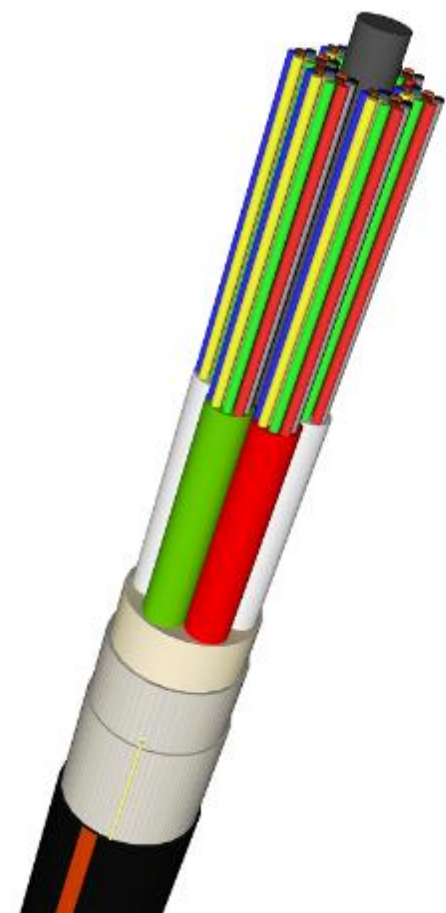


Telecom

optical fibre cable

LE-SG 6...18 LF (DGGT-900)

- Swisscom
- ASTRA
- SBB



LM-SG 24...84 LF (DGNT)

- High fibre count to 1008 fibres



XSD-SG-6..24 LZ-DKT

- Microcable 24 to 288 fibres



Telecom

Railway signalling and balise

SW-... x 4/1.5 PE-T-CLT
SW-... x 4/2.2 PE-T-CLT



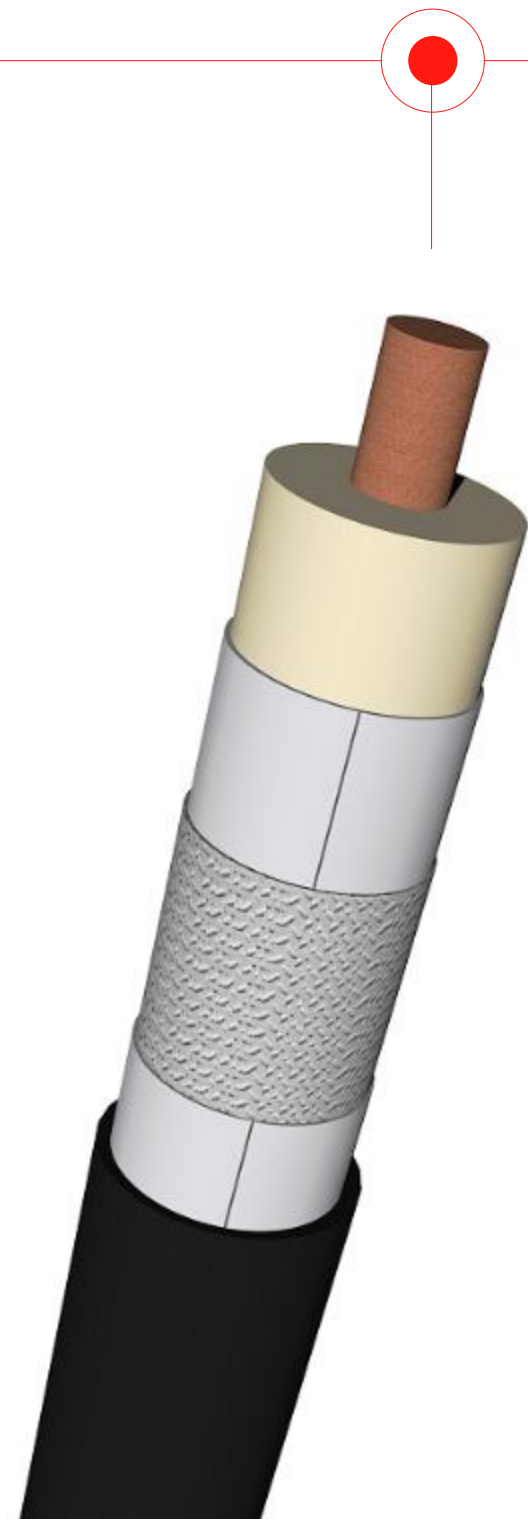
BALISE RAILWAY
CABLE



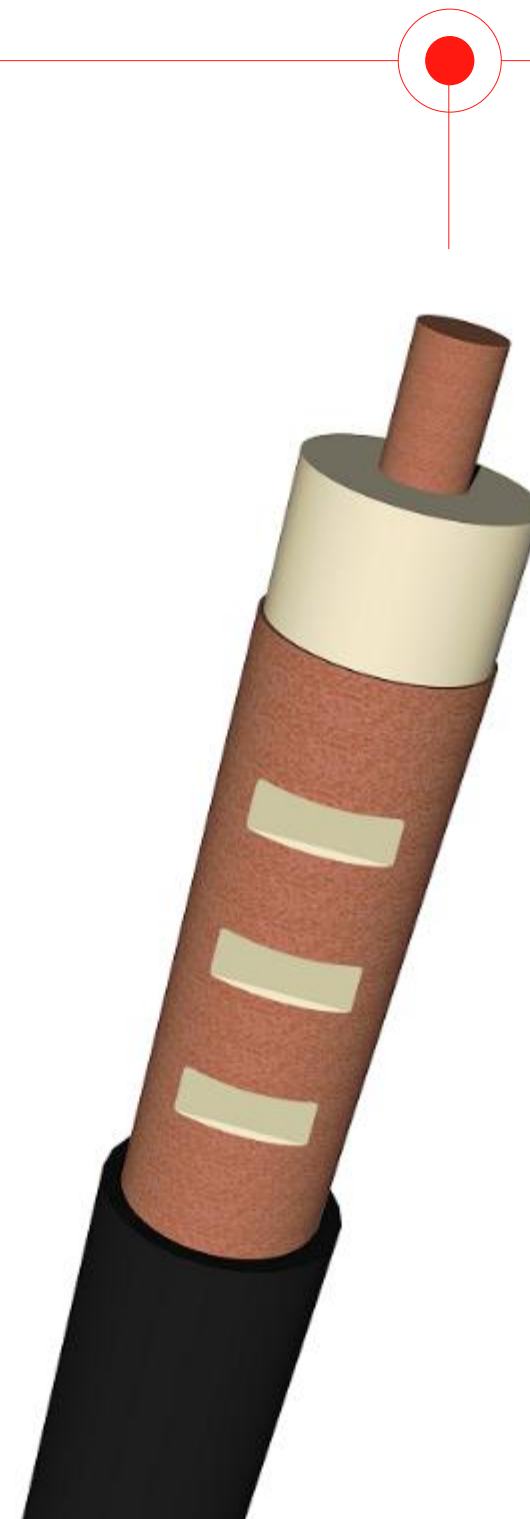
Telecom

coaxial cables
for CATV and GSM networks

FILOVISION
HF-75 ...-... TSFX



FIORADIO
RADIATING



FIORADIO RADIATING
EUROLOOP



Mastering the value chain

1. PROJECT MANAGEMENT

2. DRAWING OFFICE

3. ENGINEERING AND PROCESS

4. SUPPLY CHAIN

5. PRODUCTION

6. OPERATIONAL QUALITY

7. LOGISTICS

8. SALES

9. INSTALLATION AND ASSEMBLY

10. DIAGNOSTICS AND TESTING

But also : electrical asset management, connected drum Ultracker, eService

They put their trust in us

Some of our success stories

Morcote – Brusino
ATE



La Bâtiaz
SWISSGRID



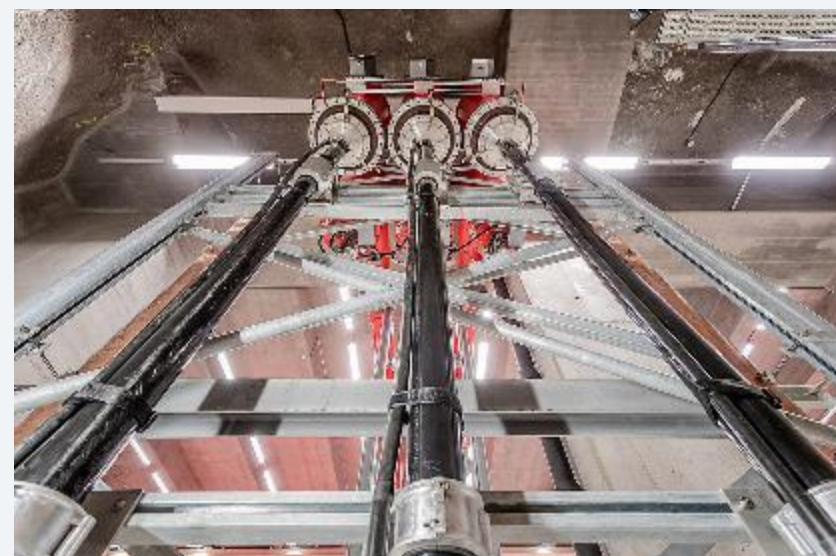
Zimmerbergtunnel
SBB



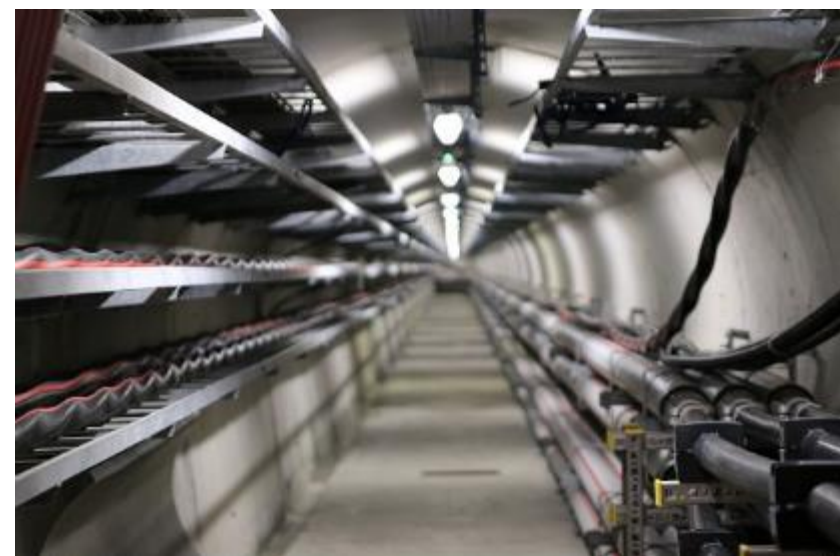
Mauvoisin – Chanrion
FMM



Limmern – Linthal
AXPO



Nant de Drance
ALPIQ, CFF, IWB, FMV



CEVA - Lemman Express
SIG



Bergell – Engadin
EWZ



Brig – Spiez
BLS



Wind generators
VESTAS

Thank you

Nexans.com

